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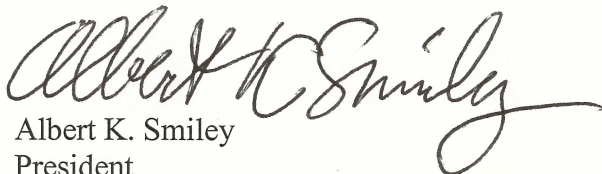
To Whom It May Concern:

It is my pleasure to recommend Phinney Design Group for architectural consulting and planning services. We at Mohonk Mountain House have been working with Phinney Design Group's Senior Architect, Andrew Allison, for the past 10 years on a wide variety of projects, including our Core Area Master Plan, the Mohonk Pavilion, our award-winning Mohonk Spa and Fitness Center, and most recently an extensive renovation and expansion project to the Central Building of the Mountain House.

Mr. Allison started working with Mohonk under previous employment where he was a vital team member in helping us develop our Core Area Master Plan. He then played a key role on the design team from initial design concepts through project completion for the Pavilion and the Mohonk Spa. Since completion, both projects have won awards, increased the recognition of our National Historic Landmark resort, and enhanced the guest experience at Mohonk. Mr. Allison's commitment to our mission and his ability to conceptualize our goals and work closely with our management team to develop successful projects has proven to be his greatest strength. During the past ten years, we have developed a strong working relationship, which has continued with his new firm, Phinney Design Group.

At Phinney Design Group, Mr. Allison continues to make the planning and design process a critical and enjoyable part of our work in our rapidly changing industry. The firm's knowledge of the resort industry, the particular needs of our guests, and the uniqueness of the Mohonk experience are the keys to its success in planning and design. It is a committed firm that would be a valuable asset to a project team.

Sincerely,



Albert K. Smiley
President

Mohonk Mountain House

A NATIONAL HISTORIC LANDMARK

